

APPLICATIONS
CLOSE
AUGUST 13



APPLICATIONS FOR THE 2023 HEALTH & LIFE SCIENCE COHORT ARE OPEN!

NOW ACCEPTING APPLICATIONS FROM THE ENTIRE STATE OF VIRGINIA

RAMP's in-residence program for Fall 2023 will be geared towards Health & Life Science companies and will offer:

- \$20,000 in equity-free funding sponsored by VIPC
- 1:1 expert mentoring
- Access to industry experts
- 12 weeks of intense curriculum
- Free office space with high-speed internet access
- Free membership in:
 - the Roanoke-Blacksburg Technology Council (RBTC) for two years
 - GAN for the lifetime of your company - each founder is given access to playbooks, mentors and other resources including over \$1M worth in perks
 - the Shenandoah Club for three years
 - VA Bio for one year
- Discounted office space following your completion of the program
- Three additional years of ongoing support through Exit RAMP

Throughout the program, you will have the opportunity to focus your intellectual and human capital through objective market validation using proven innovation processes. Far more than customer discovery, the proven curriculum developed for global technology companies provides tools to translate market feedback into actionable business intelligence. Through your work, we will assist in introductions to key financial capital channels, mentors, coaches and partners, including angel, VC, grant-making agencies, bankers and others seeking to invest in startups.



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RAMP is an affiliate of Verge, a collaborative strategic alliance established to grow the region's innovation economy.
To learn more, please visit vergeva.org





HEALTH & LIFE SCIENCE COHORT 2023

Details around the RAMP-in-Residence Program:

- Onboarding: September 18, 2023
 - Class every Monday from 9AM-12PM
 - Total of 12 classes
 - In-person - Roanoke, VA
- Three-day bootcamp: October 2, 3, and 4
 - In-person - Roanoke, VA
- Six lunch & learn sessions with industry experts
 - Thursday's from 11AM-1PM
 - In-person - Roanoke, VA
- Weekly 1:1 sessions with RAMP instructor
 - Virtual
- Weekly 1:1 sessions with lead mentor
 - Virtual
- Customer Discovery
 - 100 interviews by Demo Day
- Meet the Cohort
 - Meet and greet with business leaders from Region 2 and beyond
- Demo Day
 - Celebration with the community and pitch live on stage. You'll present your business idea and findings during your time at RAMP to an audience of business leaders, venture capitalists, angels, and more.

Time Expectations:

On average, a founder will spend at least eight hours per week investing in their company throughout the RAMP Program. Most in-person events will take place at the Gill Memorial Building located in downtown Roanoke, VA.



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